

# LOGISTICS AND ASSET MANAGEMENT



Whether a new operation or an infrastructure revitalization, Essential delivers full and flexible Depot Services, providing the hardware equipment you need to keep your business running efficiently and reducing inventory holding costs. We not only service most OEMs, we also sell OEM brands through our

Configuration Center. And with a 100K sq. ft. warehouse/depot and 150+ forward stocking locations, we have the end-to-end ability to repair, configure, warehouse, and deploy your IT assets.



Whether you need to replace or repair, your **PCI-compliant** solution is less than 2 hours away. With our purchasing relationships, we seamlessly manage the process of procuring and delivering product to your locations.

## Platform

- 100K sq. ft technology center
- 160 Forward Stocking Locations (FSL)
- Repair technicians
- Asset tracking

## Typical Assignments

- Advanced exchange programs
- Product procurement
- Staging and configuration prior to deployment
- Warehousing and storage

## Case Study: National Beer, Wine and Spirits Retailer

### CHALLENGE:

This national beer, wine and spirits retailer needed its assets stored nearby each of its locations, as well as a centrally located depot where they could be tracked, managed and repaired quickly.

A field operation with technicians available 24/7 to fix parts still in operating condition, as well recycle end of life assets, was also critical.

### SOLUTION:

Essential's team quickly and efficiently makes repairs, manages warranty services, and tracks, exchanges and disposes of devices when necessary. Essential also remotely monitors devices in each store to catch problems early, minimizing the time it takes to make repairs or install new equipment.

### OUTCOME:

Essential has met a tight SLA requirement, and is a major contributor to the organization's ability to achieve its goal of reducing lines in its stores to improve customer experience.